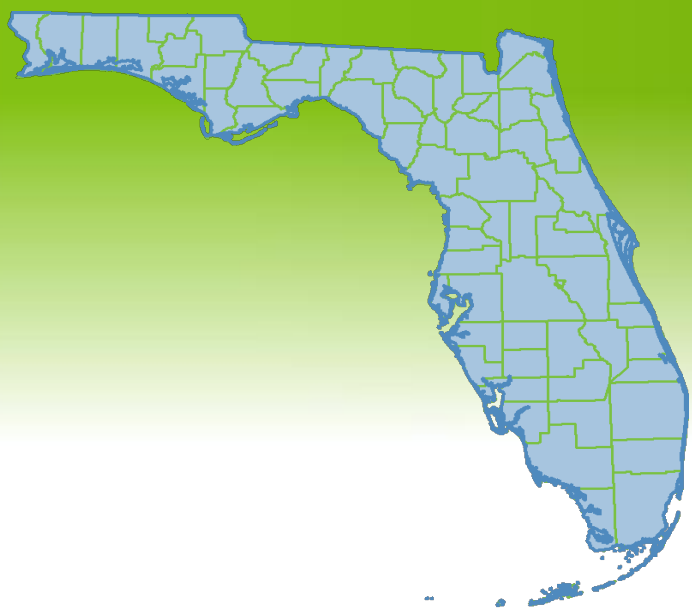
Quarterly Market Detail - Q3 2026
Single-Family Homes
Florida

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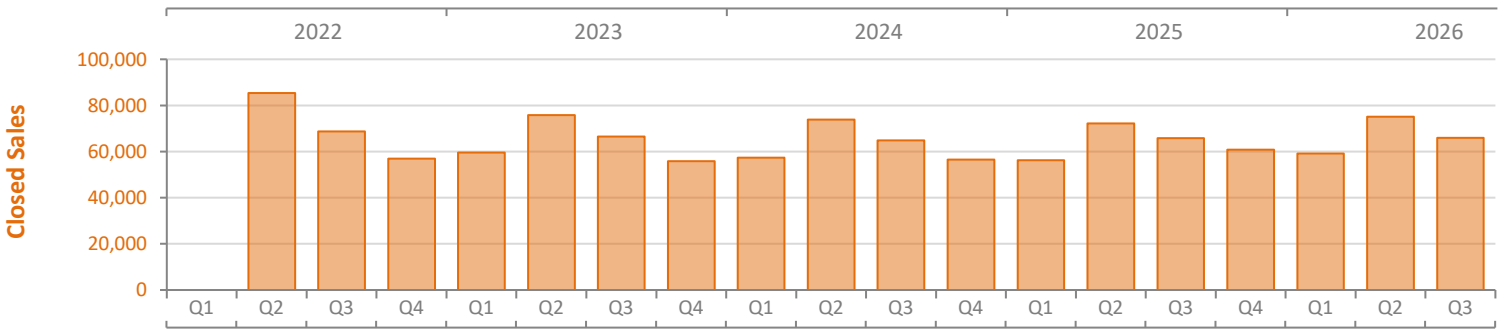
Summary Statistics	Q3 2026	Q3 2025	Percent Change Year-over-Year
Closed Sales	65,904	65,776	0.2%
Paid in Cash	17,788	17,760	0.2%
Median Sale Price	$420,000	$410,000	2.4%
Average Sale Price	$631,903	$581,562	8.7%
Dollar Volume	$41.6 Billion	$38.3 Billion	8.9%
Median Percent of Original List Price Received	96.0%	94.9%	1.2%
Median Time to Contract	47 Days	52 Days	-9.6%
Median Time to Sale	88 Days	92 Days	-4.3%
New Pending Sales	65,973	67,693	-2.5%
New Listings	84,008	84,112	-0.1%
Pending Inventory	27,215	27,823	-2.2%
Inventory (Active Listings)	95,799	106,199	-9.8%
Months Supply of Inventory	4.4	5.1	-13.7%

Closed Sales

The number of sales transactions which closed during the quarter

Economists' note : Closed Sales are one of the simplest—yet most important—indicators for the residential real estate market. When comparing Closed Sales across markets of different sizes, we recommend comparing the percent changes in sales rather than the number of sales. Closed Sales (and many other market metrics) are affected by seasonal cycles, so actual trends are more accurately represented by year-over-year changes (i.e. comparing a quarter's sales to the amount of sales in the same quarter in the previous year), rather than changes from one quarter to the next.

Quarter	Closed Sales	Percent Change Year-over-Year
Year-to-Date	200,158	3.1%
Q3 2026	**65,904**	**0.2%**
Q2 2026	75,080	4.1%
Q1 2026	59,174	5.3%
Q4 2025	60,872	7.8%
Q3 2025	65,776	1.5%
Q2 2025	72,155	-2.3%
Q1 2025	56,209	-1.9%
Q4 2024	56,464	1.1%
Q3 2024	64,802	-2.5%
Q2 2024	73,823	-2.6%
Q1 2024	57,326	-3.7%
Q4 2023	55,874	-2.0%
Q3 2023	66,450	-3.2%



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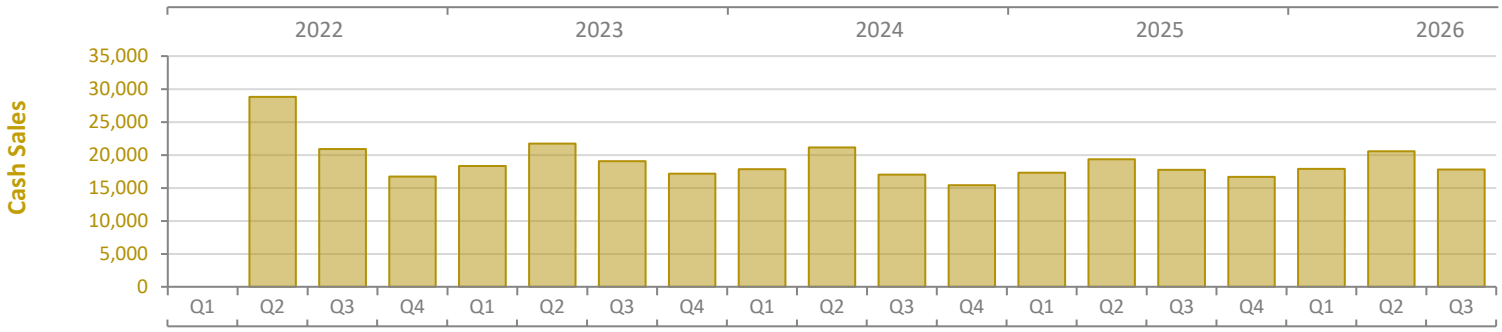
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Cash Sales

The number of Closed Sales during the quarter in which buyers exclusively paid in cash

Economists' note : Cash Sales can be a useful indicator of the extent to which investors are participating in the market. Why? Investors are far more likely to have the funds to purchase a home available up front, whereas the typical homebuyer requires a mortgage or some other form of financing. There are, of course, many possible exceptions, so this statistic should be interpreted with care.

Quarter	Cash Sales	Percent Change Year-over-Year
Year-to-Date	56,253	3.4%
Q3 2026	**17,788**	**0.2%**
Q2 2026	20,563	6.2%
Q1 2026	17,902	3.4%
Q4 2025	16,659	8.1%
Q3 2025	17,760	4.4%
Q2 2025	19,361	-8.4%
Q1 2025	17,308	-2.9%
Q4 2024	15,417	-10.3%
Q3 2024	17,007	-10.7%
Q2 2024	21,128	-2.7%
Q1 2024	17,827	-2.6%
Q4 2023	17,182	2.7%
Q3 2023	19,048	-8.8%

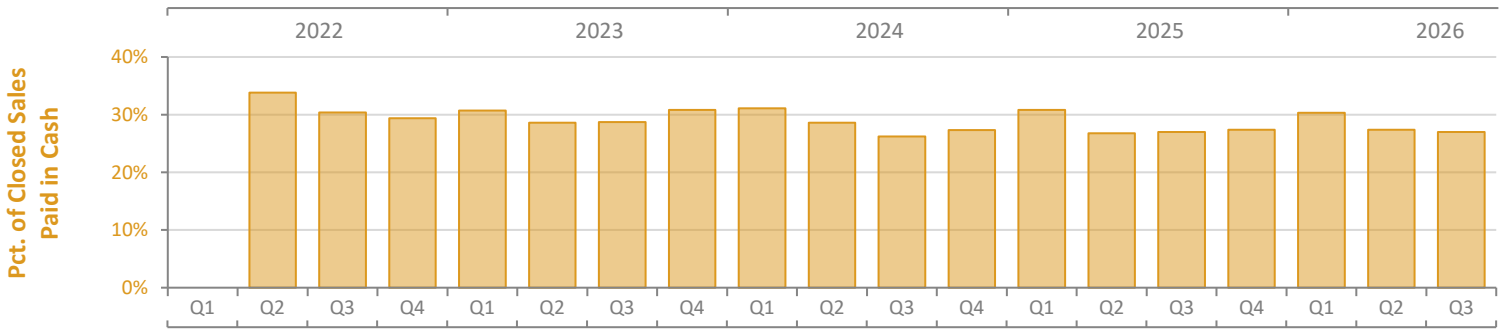


Cash Sales as a Percentage of Closed Sales

The percentage of Closed Sales during the quarter which were Cash Sales

Economists' note : This statistic is simply another way of viewing Cash Sales. The remaining percentages of Closed Sales (i.e. those not paid fully in cash) each quarter involved some sort of financing, such as mortgages, owner/seller financing, assumed loans, etc.

Quarter	Percent of Closed Sales Paid in Cash	Percent Change Year-over-Year
Year-to-Date	28.1%	0.4%
Q3 2026	**27.0%**	**0.0%**
Q2 2026	27.4%	2.2%
Q1 2026	30.3%	-1.6%
Q4 2025	27.4%	0.4%
Q3 2025	27.0%	3.1%
Q2 2025	26.8%	-6.3%
Q1 2025	30.8%	-1.0%
Q4 2024	27.3%	-11.4%
Q3 2024	26.2%	-8.7%
Q2 2024	28.6%	0.0%
Q1 2024	31.1%	1.3%
Q4 2023	30.8%	4.8%
Q3 2023	28.7%	-5.6%



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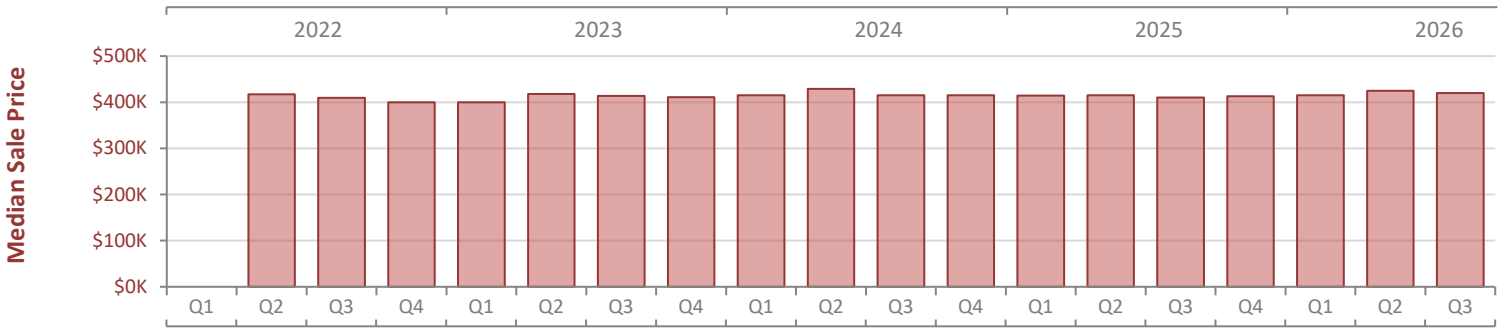
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Median Sale Price

The median sale price reported for the quarter (i.e. 50% of sales were above and 50% of sales were below)

Economists' note : Median Sale Price is our preferred summary statistic for price activity because, unlike Average Sale Price, Median Sale Price is not sensitive to high sale prices for small numbers of homes that may not be characteristic of the market area. Keep in mind that median price trends over time are not always solely caused by changes in the general value of local real estate. Median sale price only reflects the values of the homes that *sold* each quarter, and the mix of the types of homes that sell can change over time.

Quarter	Median Sale Price	Percent Change Year-over-Year
Year-to-Date	$420,000	1.6%
Q3 2026	**$420,000**	**2.4%**
Q2 2026	$425,000	2.4%
Q1 2026	$415,000	0.1%
Q4 2025	$413,000	-0.5%
Q3 2025	$410,000	-1.2%
Q2 2025	$414,900	-3.3%
Q1 2025	$414,555	-0.1%
Q4 2024	$415,000	1.0%
Q3 2024	$414,990	0.2%
Q2 2024	$429,178	2.7%
Q1 2024	$415,000	3.8%
Q4 2023	$410,805	2.7%
Q3 2023	$414,000	1.0%

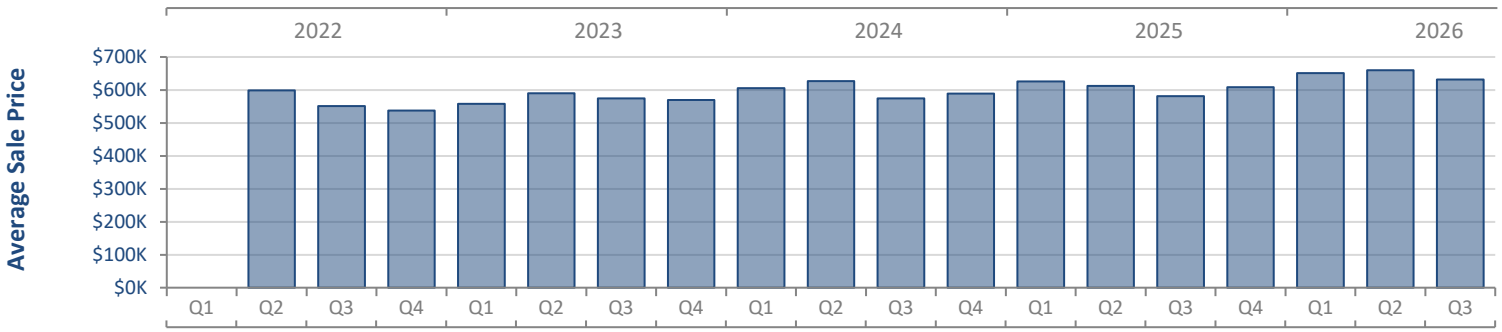


Average Sale Price

The average sale price reported for the quarter (i.e. total sales in dollars divided by the number of sales)

Economists' note : Usually, we prefer Median Sale Price over Average Sale Price as a summary statistic for home prices. However, Average Sale Price does have its uses—particularly when it is analyzed alongside the Median Sale Price. For one, the relative difference between the two statistics can provide some insight into the market for higher-end homes in an area.

Quarter	Average Sale Price	Percent Change Year-over-Year
Year-to-Date	$648,016	7.0%
Q3 2026	**$631,903**	**8.7%**
Q2 2026	$659,478	7.7%
Q1 2026	$651,418	4.0%
Q4 2025	$608,504	3.4%
Q3 2025	$581,562	1.2%
Q2 2025	$612,071	-2.4%
Q1 2025	$626,085	3.5%
Q4 2024	$588,592	3.3%
Q3 2024	$574,562	0.0%
Q2 2024	$626,948	6.3%
Q1 2024	$604,988	8.5%
Q4 2023	$569,610	6.0%
Q3 2023	$574,623	4.3%



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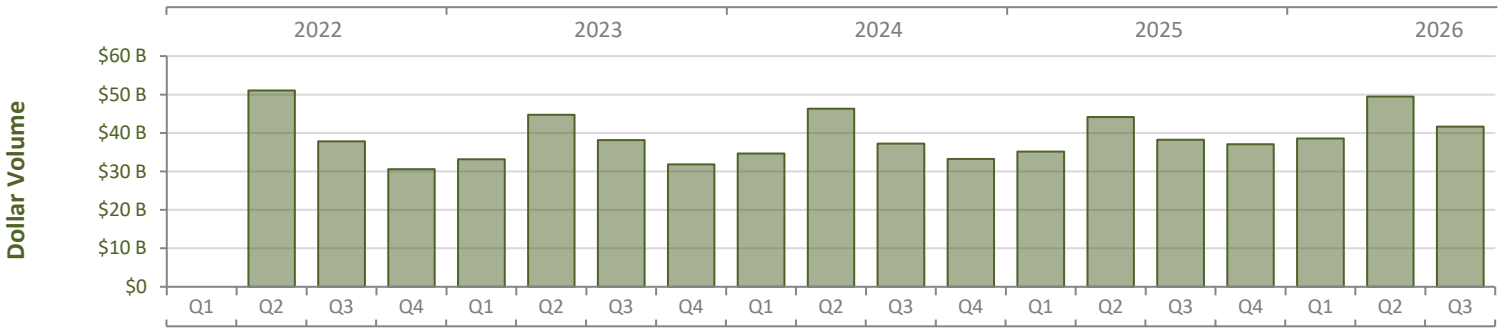
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Dollar Volume

The sum of the sale prices for all sales which closed during the quarter

Economists' note : Dollar Volume is simply the sum of all sale prices in a given time period, and can quickly be calculated by multiplying Closed Sales by Average Sale Price. It is a strong indicator of the health of the real estate industry in a market, and is of particular interest to real estate professionals, investors, analysts, and government agencies. Potential home sellers and home buyers, on the other hand, will likely be better served by paying attention to trends in the two components of Dollar Volume (i.e. sales and prices) individually.

Quarter	Dollar Volume	Percent Change Year-over-Year
Year-to-Date	$129.7 Billion	10.3%
Q3 2026	**$41.6 Billion**	**8.9%**
Q2 2026	$49.5 Billion	12.1%
Q1 2026	$38.5 Billion	9.5%
Q4 2025	$37.0 Billion	11.5%
Q3 2025	$38.3 Billion	2.7%
Q2 2025	$44.2 Billion	-4.6%
Q1 2025	$35.2 Billion	1.5%
Q4 2024	$33.2 Billion	4.4%
Q3 2024	$37.2 Billion	-2.5%
Q2 2024	$46.3 Billion	3.5%
Q1 2024	$34.7 Billion	4.5%
Q4 2023	$31.8 Billion	3.9%
Q3 2023	$38.2 Billion	0.9%

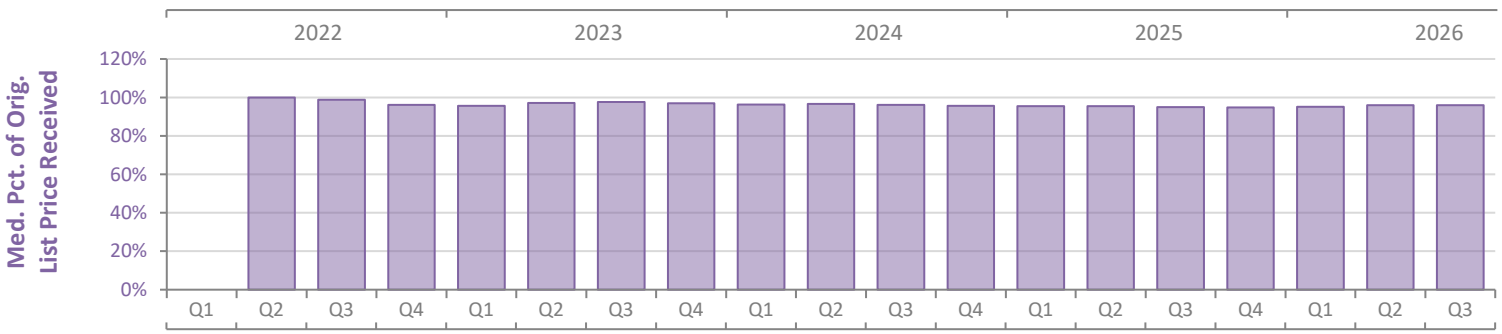


Median Percent of Original List Price Received

The median of the sale price (as a percentage of the original list price) across all properties selling during the quarter

Economists' note : The Median Percent of Original List Price Received is useful as an indicator of market recovery, since it typically rises as buyers realize that the market may be moving away from them and they need to match the selling price (or better it) in order to get a contract on the house. This is usually the last measure to indicate a market has shifted from down to up, so it is what we would call a *lagging* indicator.

Quarter	Med. Pct. of Orig. List Price Received	Percent Change Year-over-Year
Year-to-Date	95.7%	0.4%
Q3 2026	**96.0%**	**1.2%**
Q2 2026	95.9%	0.4%
Q1 2026	95.1%	-0.4%
Q4 2025	94.8%	-0.9%
Q3 2025	94.9%	-1.2%
Q2 2025	95.5%	-1.1%
Q1 2025	95.5%	-0.8%
Q4 2024	95.7%	-1.3%
Q3 2024	96.1%	-1.5%
Q2 2024	96.6%	-0.6%
Q1 2024	96.3%	0.7%
Q4 2023	97.0%	0.8%
Q3 2023	97.6%	-1.2%



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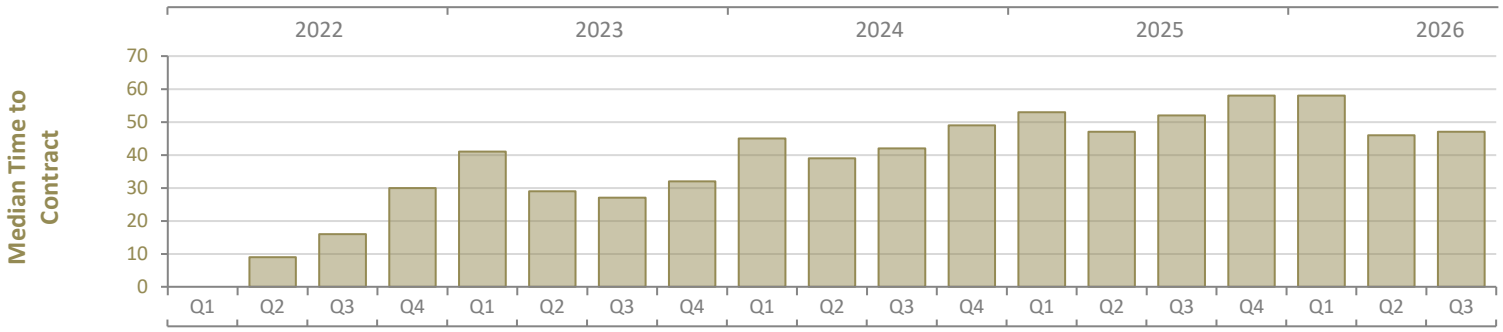
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Median Time to Contract

The median number of days between the listing date and contract date for all Closed Sales during the quarter

Economists' note : Like Time to Sale, Time to Contract is a measure of the length of the home selling process calculated for sales which closed during the quarter. The difference is that Time to Contract measures the number of days between the initial listing of a property and the signing of the contract which eventually led to the closing of the sale. When the gap between Median Time to Contract and Median Time to Sale grows, it is usually a sign of longer closing times and/or declining numbers of cash sales.

Quarter	Median Time to Contract	Percent Change Year-over-Year
Year-to-Date	48 Days	-7.7%
Q3 2026	**47 Days**	**-9.6%**
Q2 2026	46 Days	-2.1%
Q1 2026	58 Days	9.4%
Q4 2025	58 Days	18.4%
Q3 2025	52 Days	23.8%
Q2 2025	47 Days	20.5%
Q1 2025	53 Days	17.8%
Q4 2024	49 Days	53.1%
Q3 2024	42 Days	55.6%
Q2 2024	39 Days	34.5%
Q1 2024	45 Days	9.8%
Q4 2023	32 Days	6.7%
Q3 2023	27 Days	68.8%

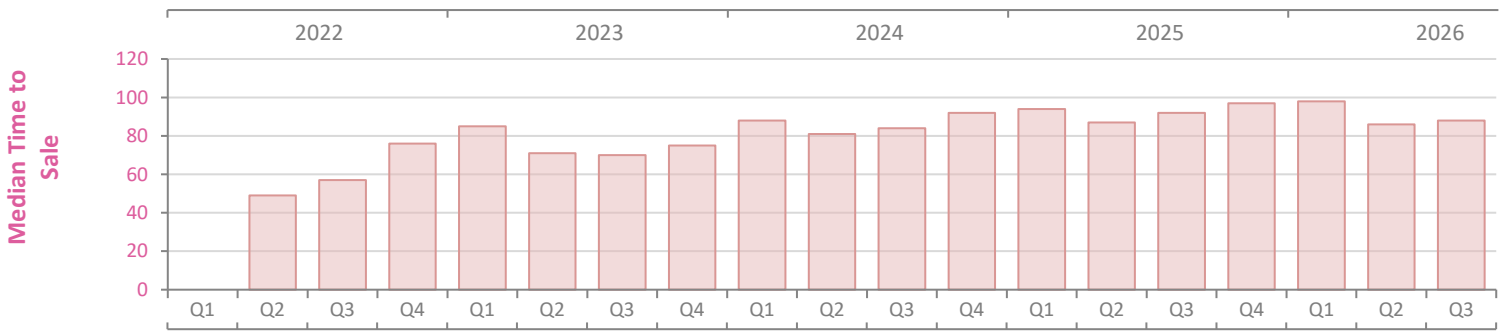


Median Time to Sale

The median number of days between the listing date and closing date for all Closed Sales during the quarter

Economists' note : Time to Sale is a measure of the length of the home selling process, calculated as the number of days between the initial listing of a property and the closing of the sale. *Median* Time to Sale is the amount of time the "middle" property selling this month was on the market. That is, 50% of homes selling this month took *less* time to sell, and 50% of homes took *more* time to sell. Median Time to Sale gives a more accurate picture than Average Time to Sale, which can be skewed upward by small numbers of properties taking an abnormally long time to sell.

Quarter	Median Time to Sale	Percent Change Year-over-Year
Year-to-Date	88 Days	-4.3%
Q3 2026	**88 Days**	**-4.3%**
Q2 2026	86 Days	-1.1%
Q1 2026	98 Days	4.3%
Q4 2025	97 Days	5.4%
Q3 2025	92 Days	9.5%
Q2 2025	87 Days	7.4%
Q1 2025	94 Days	6.8%
Q4 2024	92 Days	22.7%
Q3 2024	84 Days	20.0%
Q2 2024	81 Days	14.1%
Q1 2024	88 Days	3.5%
Q4 2023	75 Days	-1.3%
Q3 2023	70 Days	22.8%



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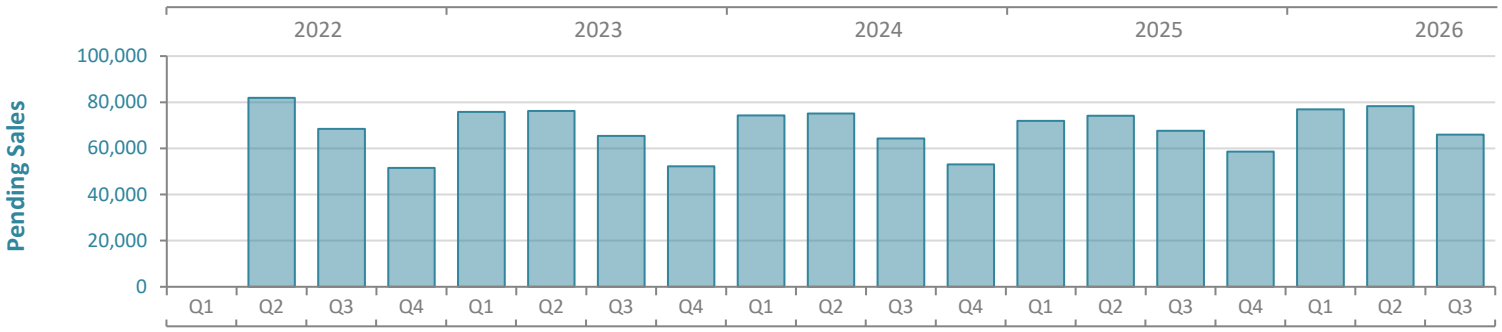
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New Pending Sales

The number of listed properties that went under contract during the quarter

Economists' note : Because of the typical length of time it takes for a sale to close, economists consider Pending Sales to be a decent indicator of potential future Closed Sales. It is important to bear in mind, however, that not all Pending Sales will be closed successfully. So, the effectiveness of Pending Sales as a future indicator of Closed Sales is susceptible to changes in market conditions such as the availability of financing for homebuyers and the inventory of distressed properties for sale.

Quarter	New Pending Sales	Percent Change Year-over-Year
Year-to-Date	221,238	3.5%
Q3 2026	**65,973**	**-2.5%**
Q2 2026	78,302	5.7%
Q1 2026	76,963	7.1%
Q4 2025	58,547	10.4%
Q3 2025	67,693	5.3%
Q2 2025	74,105	-1.3%
Q1 2025	71,879	-3.2%
Q4 2024	53,053	1.5%
Q3 2024	64,305	-1.6%
Q2 2024	75,088	-1.6%
Q1 2024	74,266	-2.1%
Q4 2023	52,294	1.4%
Q3 2023	65,351	-4.6%

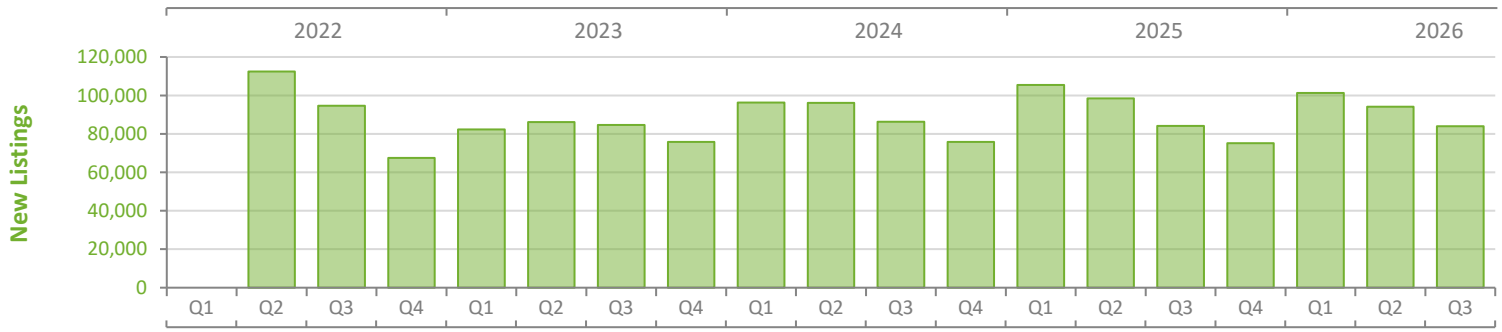


New Listings

The number of properties put onto the market during the quarter

Economists' note : New Listings tend to rise in delayed response to increasing prices, so they are often seen as a lagging indicator of market health. As prices rise, potential sellers raise their estimations of value—and in the most recent cycle, rising prices have freed up many potential sellers who were previously underwater on their mortgages. Note that in our calculations, we take care to not include properties that were recently taken off the market and quickly relisted, since these are not really *new* listings.

Quarter	New Listings	Percent Change Year-over-Year
Year-to-Date	279,367	-3.0%
Q3 2026	**84,008**	**-0.1%**
Q2 2026	94,128	-4.4%
Q1 2026	101,231	-4.1%
Q4 2025	75,205	-0.9%
Q3 2025	84,112	-2.5%
Q2 2025	98,487	2.5%
Q1 2025	105,526	9.6%
Q4 2024	75,896	0.2%
Q3 2024	86,257	2.0%
Q2 2024	96,120	11.6%
Q1 2024	96,284	16.9%
Q4 2023	75,749	12.3%
Q3 2023	84,581	-10.6%



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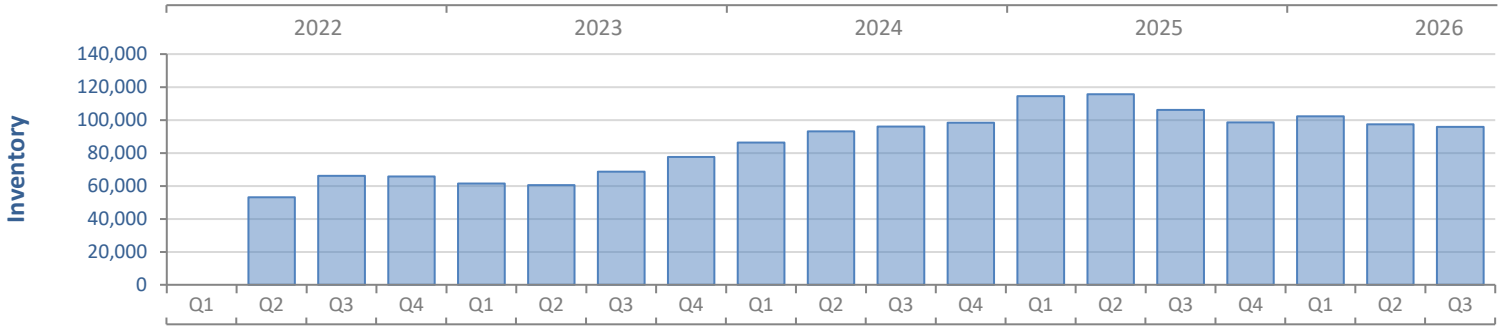
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Inventory (Active Listings)

The number of property listings active at the end of the quarter

Economists' note : There are a number of ways to define and calculate Inventory. Our method is to simply count the number of active listings on the last day of the quarter, and hold this number to compare with the same quarter the following year. Inventory rises when New Listings are outpacing the number of listings that go off-market (regardless of whether they actually sell). Likewise, it falls when New Listings aren't keeping up with the rate at which homes are going off-market.

Quarter	Inventory	Percent Change Year-over-Year
YTD (Monthly Avg)	100,401	-10.6%
Q3 2026	**95,799**	**-9.8%**
Q2 2026	97,360	-15.8%
Q1 2026	102,288	-10.6%
Q4 2025	98,638	0.2%
Q3 2025	106,199	10.7%
Q2 2025	115,678	24.2%
Q1 2025	114,454	32.7%
Q4 2024	98,429	27.0%
Q3 2024	95,943	39.6%
Q2 2024	93,105	54.1%
Q1 2024	86,237	40.5%
Q4 2023	77,513	17.8%
Q3 2023	68,726	4.0%

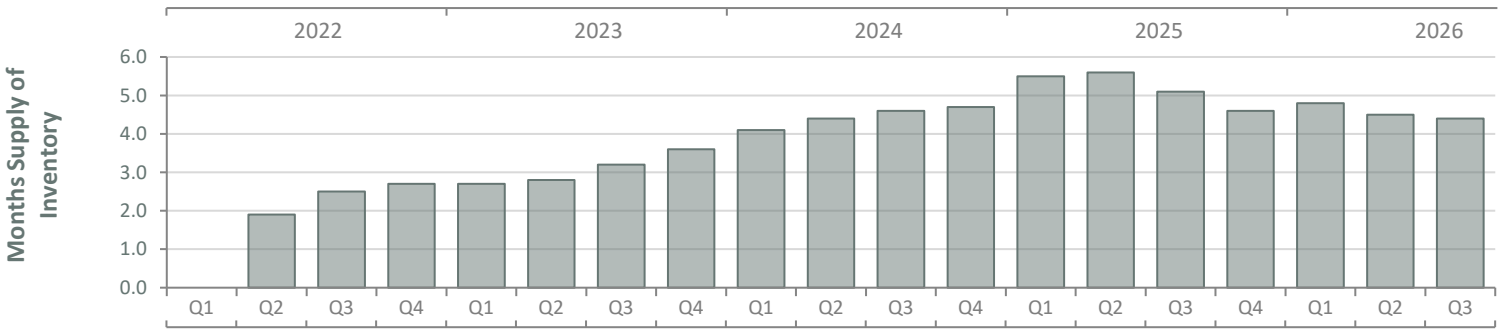


Months Supply of Inventory

An estimate of the number of months it will take to deplete the current Inventory given recent sales rates

Economists' note : MSI is a useful indicator of market conditions. The benchmark for a balanced market (favoring neither buyer nor seller) is 5.5 months of inventory. Anything higher is traditionally a buyers' market, and anything lower is a sellers' market. There is no single accepted way of calculating MSI. A common method is to divide current Inventory by the most recent month's Closed Sales count, but this count is a usually poor predictor of future Closed Sales due to seasonal cycles. To eliminate seasonal effects, we use the 12-month average of monthly Closed Sales instead.

Quarter	Months Supply	Percent Change Year-over-Year
YTD (Monthly Avg)	4.7	-13.0%
Q3 2026	**4.4**	**-13.7%**
Q2 2026	4.5	-19.6%
Q1 2026	4.8	-12.7%
Q4 2025	4.6	-2.1%
Q3 2025	5.1	10.9%
Q2 2025	5.6	27.3%
Q1 2025	5.5	34.1%
Q4 2024	4.7	30.6%
Q3 2024	4.6	43.8%
Q2 2024	4.4	57.1%
Q1 2024	4.1	51.9%
Q4 2023	3.6	33.3%
Q3 2023	3.2	28.0%



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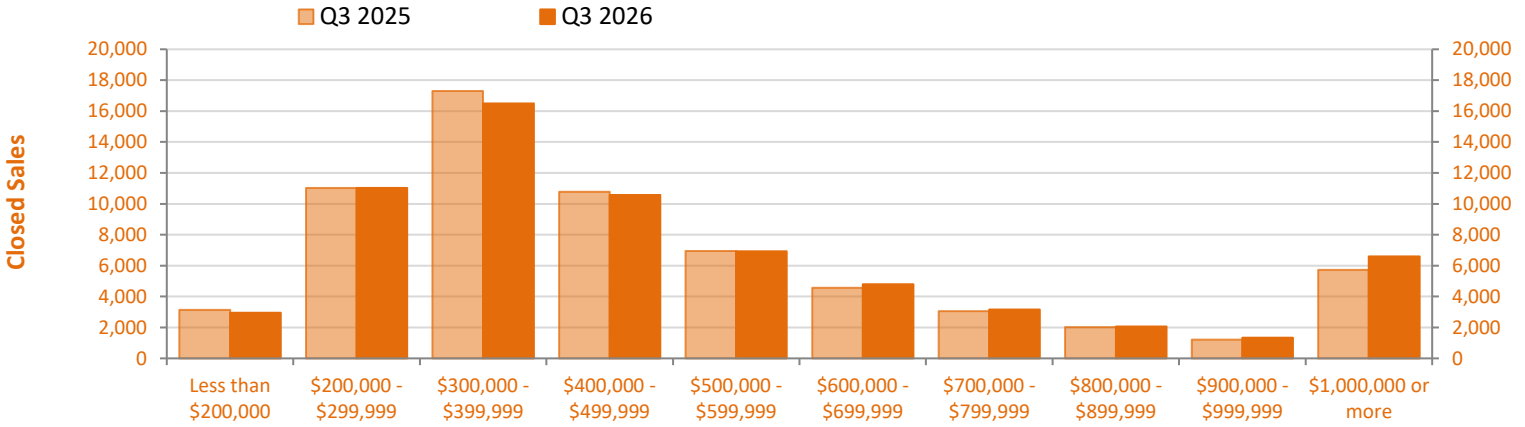
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Closed Sales by Sale Price

The number of sales transactions which closed during the quarter

Economists' note: Closed Sales are one of the simplest—yet most important—indicators for the residential real estate market. When comparing Closed Sales across markets of different sizes, we recommend comparing the percent changes in sales rather than the number of sales. Closed Sales (and many other market metrics) are affected by seasonal cycles, so actual trends are more accurately represented by year-over-year changes (i.e. comparing a quarter's sales to the amount of sales in the same quarter in the previous year), rather than changes from one quarter to the next.

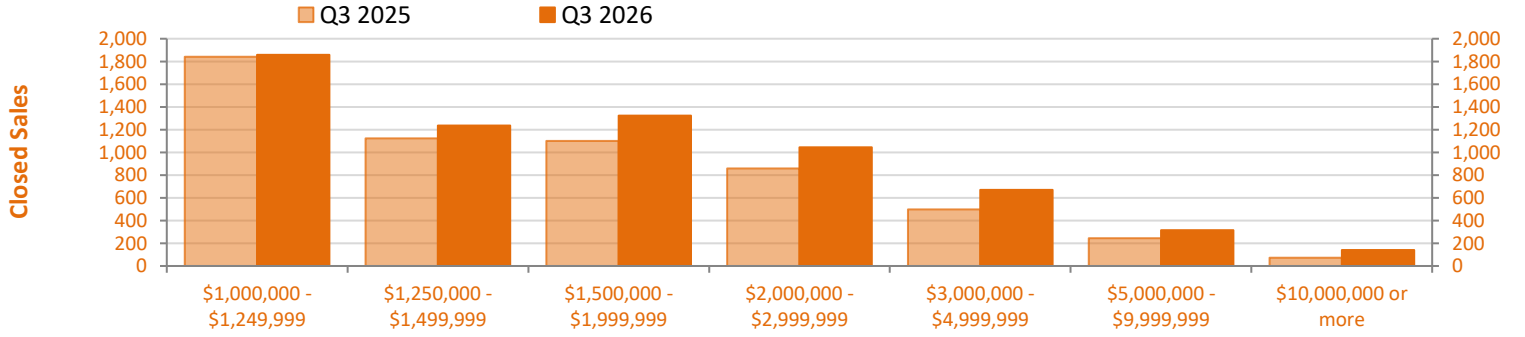
Sale Price	Closed Sales	Percent Change Year-over-Year
Less than $200,000	2,950	-6.0%
$200,000 - $299,999	11,037	0.1%
$300,000 - $399,999	16,484	-4.7%
$400,000 - $499,999	10,568	-2.0%
$500,000 - $599,999	6,926	-0.2%
$600,000 - $699,999	4,798	5.1%
$700,000 - $799,999	3,162	3.8%
$800,000 - $899,999	2,058	1.7%
$900,000 - $999,999	1,334	9.3%
$1,000,000 or more	6,587	14.9%



Million Dollar Spotlight

Closed Sales by Sale Price for properties selling for $1,000,000 or more

Sale Price	Closed Sales	Percent Change Year-over-Year
$1,000,000 - $1,249,999	1,858	0.9%
$1,250,000 - $1,499,999	1,237	10.2%
$1,500,000 - $1,999,999	1,322	20.2%
$2,000,000 - $2,999,999	1,044	21.7%
$3,000,000 - $4,999,999	670	34.8%
$5,000,000 - $9,999,999	315	29.1%
$10,000,000 or more	141	95.8%



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Quarterly Market Detail - Q3 2026
Single-Family Homes
Florida

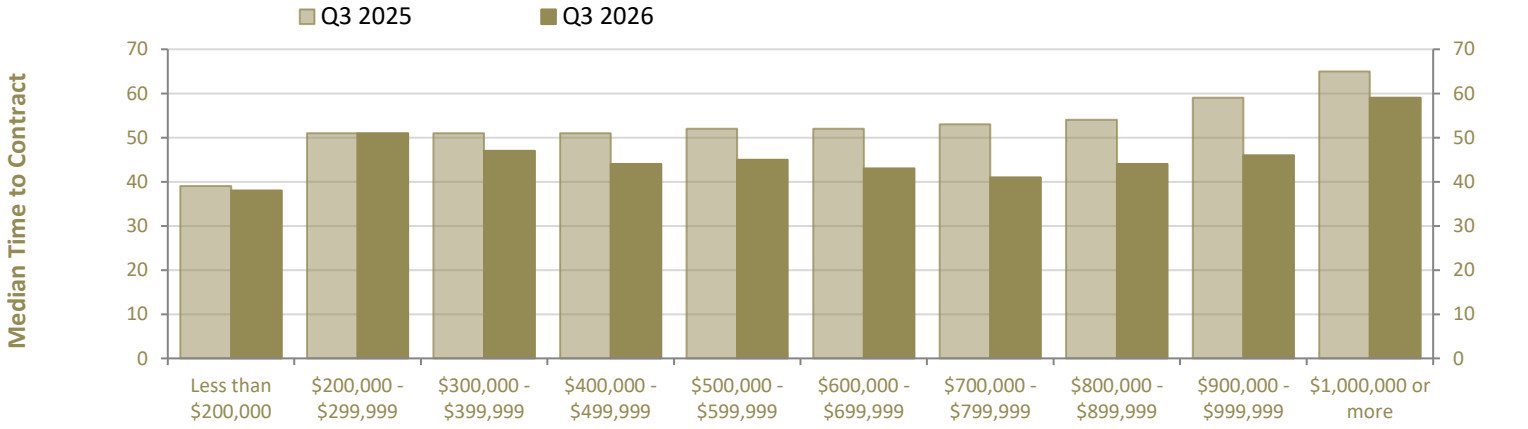
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Median Time to Contract by Sale Price

The median number of days between the listing date and contract date for all Closed Sales during the quarter

Economists' note : Like Time to Sale, Time to Contract is a measure of the length of the home selling process calculated for sales which closed during the quarter. The difference is that Time to Contract measures the number of days between the initial listing of a property and the signing of the contract which eventually led to the closing of the sale. When the gap between Median Time to Contract and Median Time to Sale grows, it is usually a sign of longer closing times and/or declining numbers of cash sales.

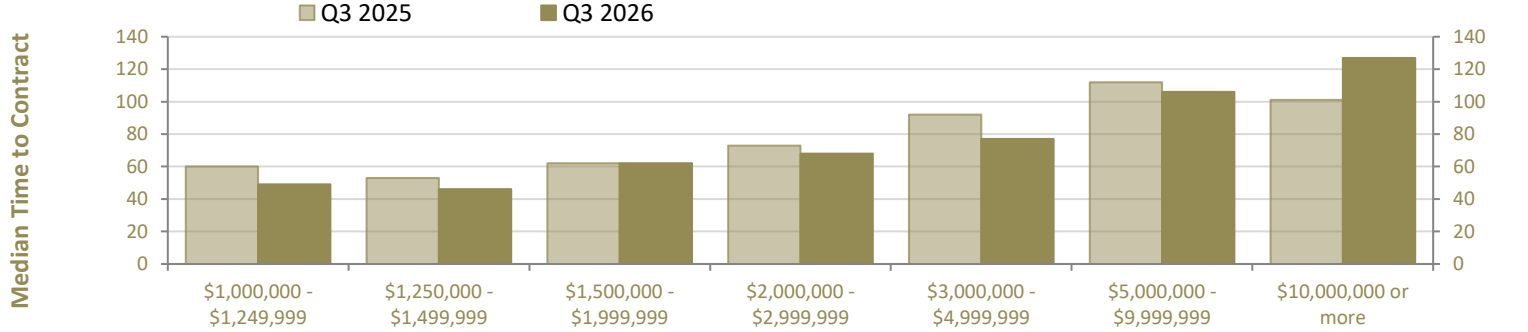
Sale Price	Median Time to Contract	Percent Change Year-over-Year
Less than $200,000	38 Days	-2.6%
$200,000 - $299,999	51 Days	0.0%
$300,000 - $399,999	47 Days	-7.8%
$400,000 - $499,999	44 Days	-13.7%
$500,000 - $599,999	45 Days	-13.5%
$600,000 - $699,999	43 Days	-17.3%
$700,000 - $799,999	41 Days	-22.6%
$800,000 - $899,999	44 Days	-18.5%
$900,000 - $999,999	46 Days	-22.0%
$1,000,000 or more	59 Days	-9.2%



Million Dollar Spotlight

Median Time to Contract by Sale Price for properties selling for $1,000,000 or more

Sale Price	Median Time to Contract	Percent Change Year-over-Year
$1,000,000 - $1,249,999	49 Days	-18.3%
$1,250,000 - $1,499,999	46 Days	-13.2%
$1,500,000 - $1,999,999	62 Days	0.0%
$2,000,000 - $2,999,999	68 Days	-6.8%
$3,000,000 - $4,999,999	77 Days	-16.3%
$5,000,000 - $9,999,999	106 Days	-5.4%
$10,000,000 or more	127 Days	25.7%



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Quarterly Market Detail - Q3 2026
Single-Family Homes
Florida

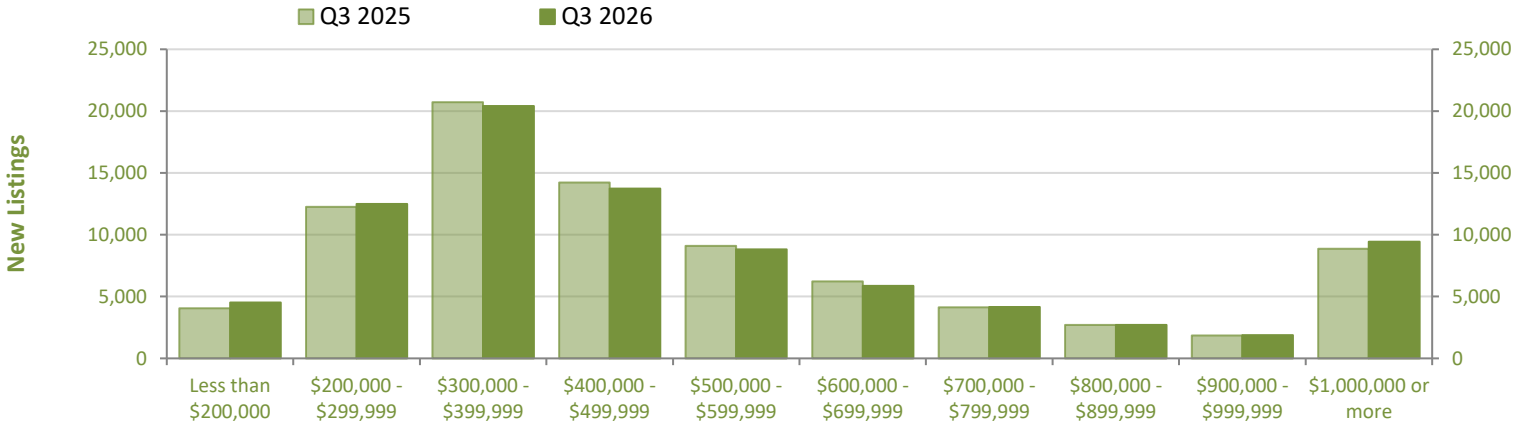
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New Listings by Initial Listing Price

The number of properties put onto the market during the quarter

Economists' note: New Listings tend to rise in delayed response to increasing prices, so they are often seen as a lagging indicator of market health. As prices rise, potential sellers raise their estimations of value—and in the most recent cycle, rising prices have freed up many potential sellers who were previously underwater on their mortgages. Note that in our calculations, we take care to not include properties that were recently taken off the market and quickly relisted, since these are not really *new* listings.

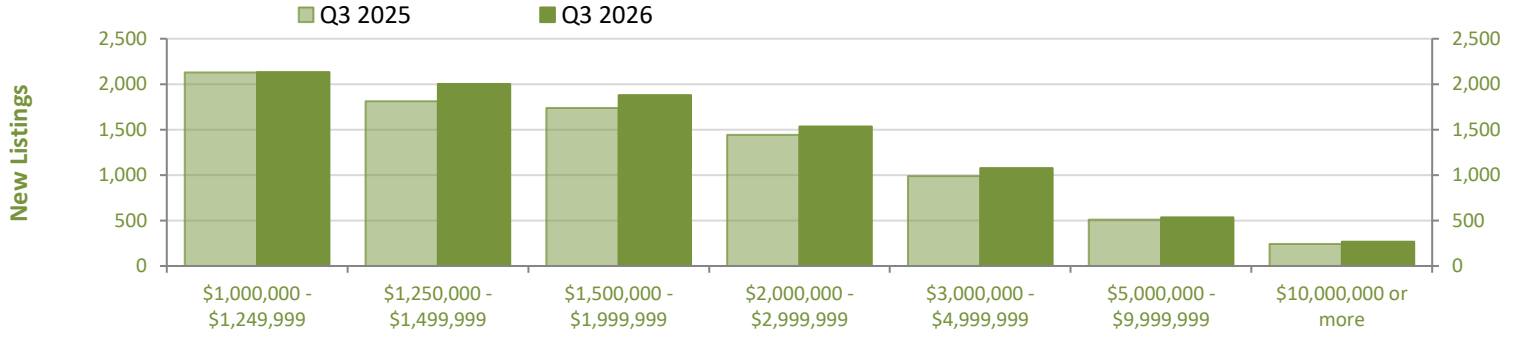
Initial Listing Price	New Listings	Percent Change Year-over-Year
Less than $200,000	4,522	11.9%
$200,000 - $299,999	12,500	1.9%
$300,000 - $399,999	20,419	-1.5%
$400,000 - $499,999	13,724	-3.5%
$500,000 - $599,999	8,813	-3.0%
$600,000 - $699,999	5,862	-6.0%
$700,000 - $799,999	4,147	0.5%
$800,000 - $899,999	2,716	0.6%
$900,000 - $999,999	1,875	1.7%
$1,000,000 or more	9,430	6.5%



Million Dollar Spotlight

New Listings by Initial Listing Price for properties listed for $1,000,000 or more

Initial Listing Price	New Listings	Percent Change Year-over-Year
$1,000,000 - $1,249,999	2,134	0.3%
$1,250,000 - $1,499,999	2,004	10.7%
$1,500,000 - $1,999,999	1,879	8.1%
$2,000,000 - $2,999,999	1,535	6.5%
$3,000,000 - $4,999,999	1,076	8.9%
$5,000,000 - $9,999,999	536	4.9%
$10,000,000 or more	266	10.4%



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Quarterly Market Detail - Q3 2026
Single-Family Homes
Florida

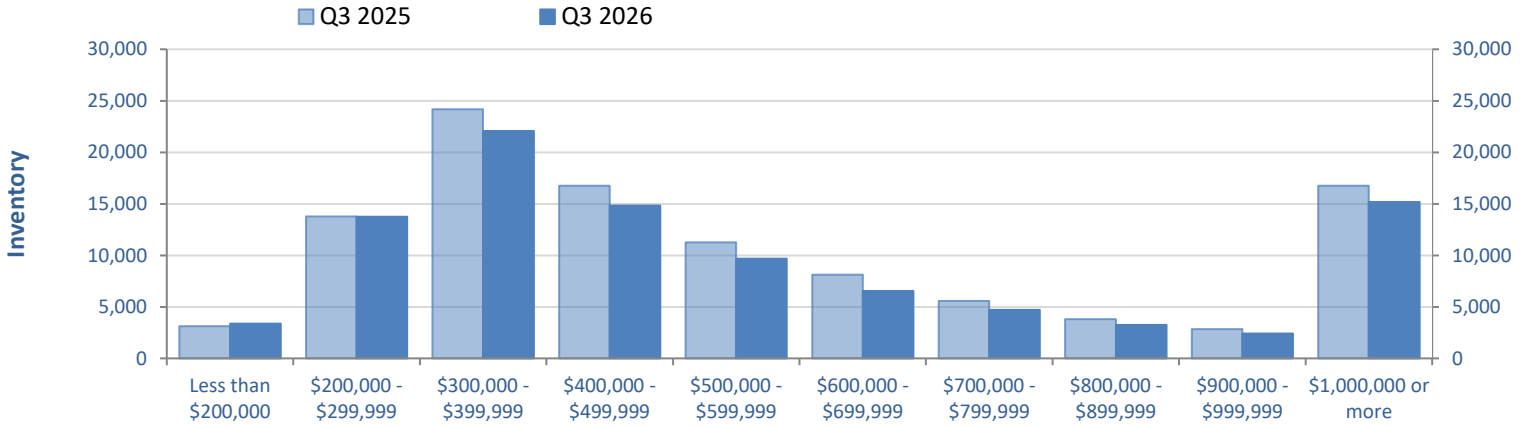
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Inventory by Current Listing Price

The number of property listings active at the end of the quarter

Economists' note : There are a number of ways to define and calculate Inventory. Our method is to simply count the number of active listings on the last day of the quarter, and hold this number to compare with the same quarter the following year. Inventory rises when New Listings are outpacing the number of listings that go off-market (regardless of whether they actually sell). Likewise, it falls when New Listings aren't keeping up with the rate at which homes are going off-market.

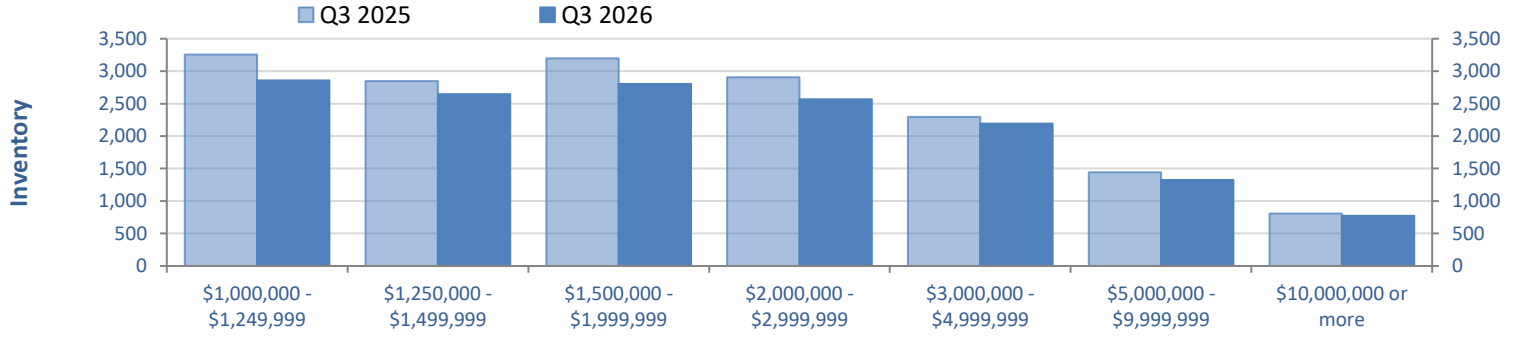
Current Listing Price	Inventory	Percent Change Year-over-Year
Less than $200,000	3,387	8.3%
$200,000 - $299,999	13,734	-0.4%
$300,000 - $399,999	22,061	-8.8%
$400,000 - $499,999	14,848	-11.4%
$500,000 - $599,999	9,684	-14.0%
$600,000 - $699,999	6,547	-19.5%
$700,000 - $799,999	4,704	-15.4%
$800,000 - $899,999	3,259	-14.1%
$900,000 - $999,999	2,415	-15.0%
$1,000,000 or more	15,160	-9.5%



Million Dollar Spotlight

Inventory by Current Listing Price for properties listed for $1,000,000 or more

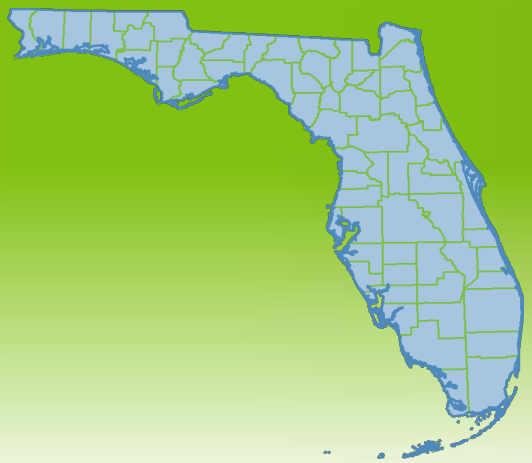
Current Listing Price	Inventory	Percent Change Year-over-Year
$1,000,000 - $1,249,999	2,857	-12.3%
$1,250,000 - $1,499,999	2,644	-7.1%
$1,500,000 - $1,999,999	2,802	-12.3%
$2,000,000 - $2,999,999	2,565	-11.8%
$3,000,000 - $4,999,999	2,194	-4.4%
$5,000,000 - $9,999,999	1,327	-8.0%
$10,000,000 or more	771	-4.5%



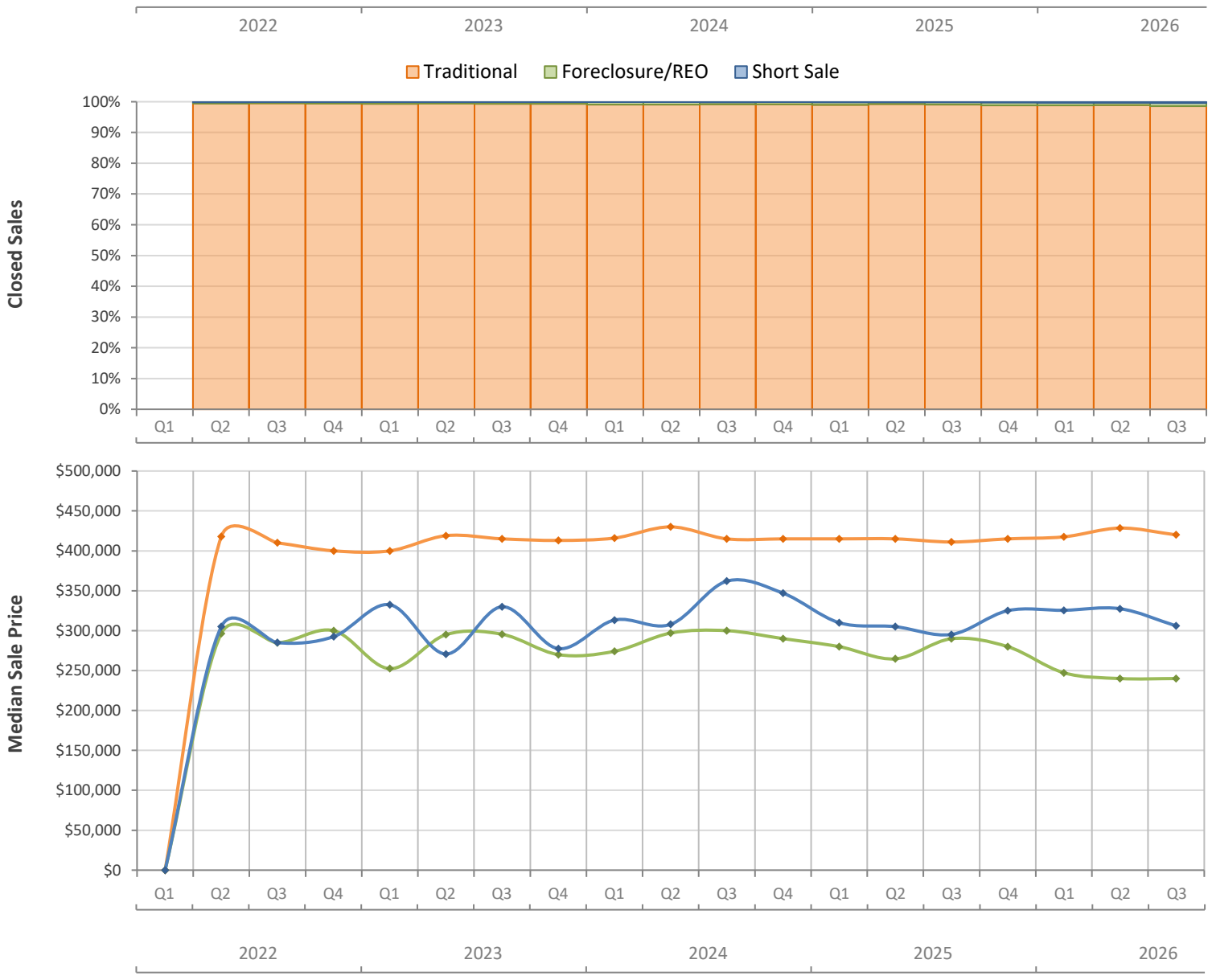
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Quarterly Distressed Market - Q3 2026
Single-Family Homes
Florida

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		Q3 2026	Q3 2025	Percent Change Year-over-Year
Traditional	Closed Sales	64,931	65,171	-0.4%
	Median Sale Price	$420,000	$411,075	2.2%
Foreclosure/REO	Closed Sales	678	470	44.3%
	Median Sale Price	$240,000	$289,900	-17.2%
Short Sale	Closed Sales	295	135	118.5%
	Median Sale Price	$306,000	$295,250	3.6%



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